

Ultimately, It's All About Life

Use research- and production-relevant information more effectively



Your partner for
digital
transformation

Take Advantage Of Our Software Solutions Specially Tailored To The Life Sciences Industry

Are you battling rising development costs, increased pressure from inexpensive competitors' products, and stricter health policy conditions? Then take advantage of the opportunities we offer to increase your competitiveness! We support you all over the world with consulting and software solutions specially tailored to the life sciences industry, for use in document management, big data, cloud computing, and business intelligence. Our solutions help you streamline your processes and manage the knowledge within your company in an intelligent, electronic way – thereby freeing up more valuable time for research and investment resources by letting you handle your data more effectively. Work together with us to lay the groundwork for truly digital processes.



»fme made our processes significantly more transparent and effective – and we were able to benefit from concrete advantages in terms of time and costs.«

Monika Gartner, Process and Project Team Leader in the Supply Chain division, Biologische Heilmittel Heel GmbH

Act On Good Advice – For Research, Sales, And More

Our services include information technology solutions for all your core and supporting processes. Our consulting and implementation services focus on document management and collaboration solutions. You benefit from our relevant expertise in the life sciences industry as well as in popular, industry-specific technologies – these range from platforms such as OpenText Documentum and Microsoft SharePoint, to special applications such as FirstDoc (from CSC) and the D2-based OpenText Documentum for Life Sciences modules, through to Pivotal's cloud and big data platforms.

Professional Solutions For All Life Sciences Processes

Let us assist and support you along your entire value chain – or target the places where there's a need for optimization. If you're interested in individual solutions from our portfolio, feel free to contact us directly at: We'll find a solution for your personal challenge.

Research and development

We help you introduce systems that support trial master management electronically and optimize your submission management & tracking. Furthermore, we help you with regulatory activity analysis & reporting as well as with introducing cutting-edge cloud & big data solutions, such as ones for clinical trial portals or R&D data lakes.

Licensing and production

We implement and configure your industry-specific DMS systems, which bring you benefits such as the ability to manage complex licensing dossiers – for example, by defining minimum qualifications for processing and ensuring document accuracy. Of course, our DMS solutions also take the extremely demanding inspection processes specific to the life sciences industry into account. Moreover, we also support you with big data solutions to continually improve your production quality.

Sales and marketing

We use business intelligence technologies to help you optimize your company's processes. This brings you numerous benefits – for example, it allows you to use ad-hoc analyses to set up efficient collaboration and interaction between marketing and sales.

Compliance

We enable you to uphold compliance standards in a simple, comprehensive way that is proven to keep taking all relevant laws and guidelines into account over the long term.

IT, finance, purchasing, and personnel

We reduce your IT costs through sustainable systems and consolidate and migrate your IT systems with the support of our migration-center, the leading content migration product on the global market. We provide 24/7 global support and maintenance for your ECM and collaboration environments on the basis of service level agreements.

Core Processes



Supporting Processes



You Benefit From Our Values

Take advantage of our 15+ years of experience in IT projects in the life sciences industry as well as virtually all sectors and company areas.

We're focused

We specialize in ECM projects that optimize the document workflow within companies as well as between companies and external partners, suppliers, and public authorities.

We're motivated

Our consultants live and breathe e-collaboration, exchange ideas intensively, and use ECM themselves to share experiences, tools, and skills.

We're efficient

We've developed an efficient procedural method that provides support for your IT processes upon request, from the first strategy workshop right through to the rollout. All of our consultants use proven tools and possess a great deal of project expertise.

We're experts in various fields

Our industry expertise, particularly in the life sciences sector, is extensive. We possess special expertise in migration projects that use OpenText Documentum for Life Sciences solutions and CSC FirstDoc as target applications.

We're international

Maintaining teams based in Germany, the U.S. and Romania allows us to also implement global projects and ensure operation and 24/7 support for these projects in a particularly cost-efficient way.

We ensure quality

Our ECM systems are guaranteed to be GMP-compliant. At the same time, we have a quality partner to ensure the quality of each project during the implementation phase.

Top-Notch Guarantors For An Excellent Cost-Benefit Ratio

There's no doubt about it: Introducing new IT solutions always requires a great deal of initial effort. But this effort pays for itself – and quickly. Our clients from the life sciences industry, as well as from many other industries, agree – from Audi, BMW, and Volkswagen, to Lufthansa Germany, Deutsche Telekom, through to JPMorgan Chase, and RWE, we take on an average of 50 projects each year.

Clients in the life sciences industry

3M HealthCare, Bayer AG, Bayer Healthcare AG, Biologische Heilmittel Heel GmbH, Boehringer Ingelheim Pharma GmbH & Co. KG, Canadian Blood Services, CSL Behring GmbH, Daiichi Sankyo Deutschland GmbH, Daiichi Sankyo Europe GmbH, Dr. R. Pflieger GmbH, Fresenius SE & Co. KGaA, Grünenthal GmbH, MAQUET GmbH, MedImmune Ltd., Medtronic Inc., Merck KGaA, Merck & Co., Inc., Ratiopharm GmbH, Roche Diagnostics GmbH, Sanofi-Aventis Deutschland GmbH

Partners in the life sciences industry

Adlib, AWS, CSC, Jedox, OpenText Documentum, Qlik, SharePoint, Pivotal

»The Delta Migration Concept was perfect for us, and migration-center was definitely the right product. It let us migrate all of our documents without any errors in an auditable way and thereby uphold approval authorities' requirements.« *Paul Yuhasz, Project Manager, Boehringer Ingelheim*

Proven Solution Expertise

We provide proven, recognized solutions for the following challenges faced by the life sciences industry:

- Document management such as electronic trial master file management, submission management & tracking, SOP Management or DMS-based solutions in non-validated environments
- Regulatory activity analysis and reporting
- Consolidating IT systems
- Business intelligence solutions
- Big data and cloud computing
- Planning, designing, executing, and validating migration projects
- Global service level agreements for supporting ECM and collaboration environments



Frank D'Entrone, fme US, LLC

We are happy to provide personalized information and reference material on the individual solutions – please contact:

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Your Partner For Digital Transformation

Digitization enables new ways of dealing with existing businesses and creates totally new business models. We help you with our comprehensive expertise to master the digital and cultural shift within your company, in order to make sure that you remain competitive and ready to tap into future markets. Become one of the first companies to undergo a digital transformation and benefit from digitization to its full extent!

Our introductory Digital Transformation workshop teaches you how you can use existing and new technologies to optimize or challenge your business models, thereby taking you further on the path towards digital transformation.

Our communication services help you:

- Plan and analyze changes in your company
- Develop more efficient communication strategies
- Motivate your employees in the long term
- Implement changes at all phases methodically and precisely

For more information on this important, forward-thinking topic, go to

www.en.fme.de/lan/digital-transformation

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