

Nearshore Software development

Lower project costs and shorten runtimes with our Romanian experts

In times of enormous cost pressure, modern software systems help to analyze and then minimize costs, but at the same time development of and support for new applications is a significant block of costs which is always causing headaches for the decision makers. The major task is to reduce the two most important factors time and money so that the software project can be implemented fast and at low cost. The solution: Minimize your initial project costs, shorten project runtimes and lower your operating costs permanently – include experts of our nearshore team in Romania!

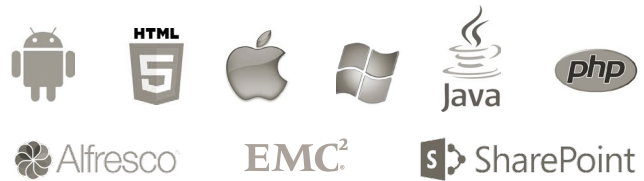
Is shortage of skilled labor also one of your concerns? Since July 2005 our 100% subsidiary company fme SRL, a nearshore center in Cluj/Romania, offers you their expert services. The highly qualified and also German speaking team members do not only support us with our internal product development but also work together with us in our customer projects around the world. With our nearshore center we are offering you a budget-friendly way for your individual software development. Our experienced nearshore model ensures high quality even in complex projects.

Our development team in Romania operates according to German standards, but at Romanian prices. Design and preparatory work generally take place through consultants and system developers from fme AG on-site with the customer. Employees from fme SRL are included in the technical preparations for the solution already, making the coordination effort required for implementation relatively low. In this manner, the implementation or creation of components or modules can exclusively take place in Romania. This means that savings of 30% are not uncommon. Our team has many years of experience in project business and numerous renowned reference projects demonstrate our expertise in the field.

Of course, we can also integrate the information that makes your company successful into processes with mobile devices. You can use iPads to support release workflows or provide your employees with specific documents in a target group-specific manner.

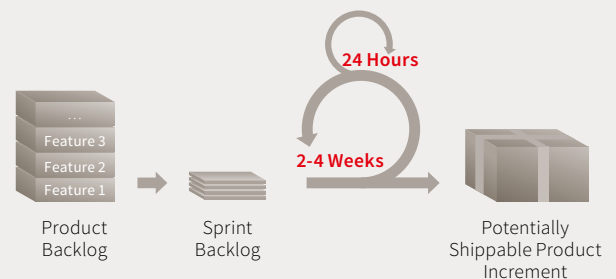
We help customers develop individually tailored applications and also offer support and maintenance for the following technologies and platforms:

Android | HTML5 | iOS | Windows Mobile | Java | Php | Alfresco | EMC | Microsoft SharePoint



Quality Using Agile Scrum Methodologies

Agile software development methods have gained significant importance over the past several years. Scrum is the most commonly used agile method. It is used in development projects at fme.



The most important aspects around Scrum are:

- Possibility to respond flexible to changes
- Communication and self organizing teams
- Focus on items that offer the highest business value
- Strong transparency

Benefit

- Minimize your project costs with attractive daily rates
- Shorten your project runtimes by outsourcing partial projects
- No time difference as compared to offshore service providers
- No cultural barriers between internal and external team members
- Your team members have time to take care of your core processes again because support and maintenance of your applications are outsourced
- Enlarge your team flexibly whenever you need it

Extract Of Our Reference Projects

The following reference projects demonstrate our expertise in developing individual applications in conjunction with our nearshore center in Romania:

- **.NET(C#) Client application for managing a Documentum repository** developed on-site for an American Bank. The Application allows the user to search for existing documents in the repository, view documents in a specially integrated viewer component and, check out or check in documents. All these activities are, of course, filtered by ACL making sure that only Authorized users can access documents.
- **ASP.Net/SQL Server statistical application for market research** developed for German Customer. The application allows users to store market research questionnaires for later analysis. Once stored, the data can be viewed with intuitive viewing components such as graphs, tree views and so on and analyzed with different statistical functions in order to identify behaviors and patterns.
- **Java server application for Documents Integrity Check** developed for Swiss customer. The application helps ensure data integrity when migrating documents from a legacy document management system, to a new system such as Documentum, Alfresco or SharePoint. Hash data is being calculated based on the content of the document in the original repository and then compared with the hash data of the destination document. Metadata can also be analyzed with regard to integrity.
- **Delphi client application running on Oracle Database** developed for German Customer. The application is custom build to create and maintain data in an Oracle 11g database.
- **ASP.NET/SQL Server timekeeping application** developed for German Customer. The application allows users to create projects, define work packages and book time on these work packages. Comprehensive and intuitive

Customer Reference

»We are extremely happy with the support and maintenance of our Documentum applications through the utilization of nearshore resources provided by fme AG. The German-speaking support team in Romania assures very good response times and works very effectively. The geographic proximity means the time delay is short and onsite intervention could be possible without any problems. Our costs for maintenance and support have significantly decreased through the integration of fme's nearshore team.« (Klaus Preitschopf, Project Manager, Burgmann Industries GmbH & Co.KG)

reports and integration with various other systems like TeamFoundationServer, make it easy to manage projects of any size.

- **Mobile iPad Application used as a client to a DMS Repository** developed for German Customer. The application allows the user to search a DMS Repository from the Mobile App and to store content offline for later use such as sales meetings, board meetings, and so on.
- **SharePoint (ASP.NET) Reporting application for PLM users** developed for American customer. The application extracts PLM data from the ARAS Innovator repository and publishes it on SharePoint sites.
- **Intelligent apps for transferring and managing media clips to iPads** (international vehicle manufacturer)
- **Integration of mobile devices into the automated business processes** of an electronic contract management system based on SAP and iOS/Android
- **iPad app for managing and using service documents for maintenance** (international vehicle manufacturer)
- **Quality assurance app for vehicle product approvals/test runs** (international vehicle manufacturer)
- **Project management for the development of an interactive 3D car configurator** to promote sales, based on Scrum (international vehicle manufacturer)
- **Innovative iPad app with an overview of models for trade**

Profit from our vast project experience with numerous customers worldwide. We are happy to arrange a reference visit, where you can share your ideas with other customers. Save up to 30 % of your costs for software development and maintenance for your systems. Include our nearshore team in your daily business operations. Call us today and we will be happy to prove our expertise.