

# True Greatness Comes From Within

Corporate solutions for content-driven growth



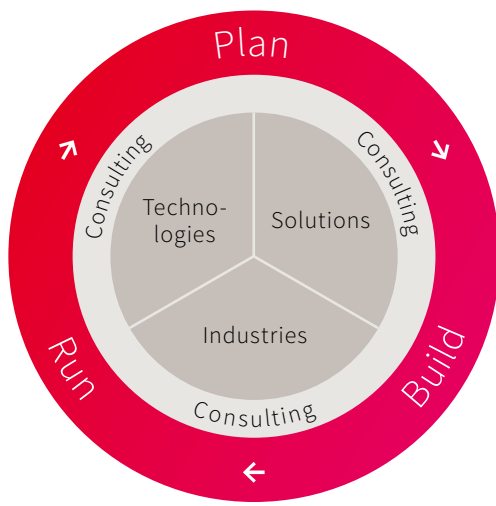
Your partner for  
digital  
transformation

# Revolutionize The Way In Which You Access, Manage, And Transfer Content

Does your company's success increasingly depend on launching products as quickly as possible, rapid processing, minimal search times, maximum transparency and fully complying with legal and administrative requirements? Then digitize all of your company content now and leverage the advantages of our OpenText Documentum and InfoArchive solutions, which are tailored to your needs. Ensure that the right people have efficient data access at the right time for all processes.

Learn how OpenText and fme help you create truly digital workplaces by handling company information in a forward-looking way, implement a digital value chain, and take the right approach to begin transforming into a true digital company.





## Let Us Successfully Design, Implement, And Support Your Content Management

### **PLAN – we take all of your goals into account**

Only on the basis of a fresh, well-devised concept, we can help you create the right technical solutions for your requirements. We work together with you to analyze your organizational and operational structures, design targeted document types and workflows, and define the corresponding interfaces. We support you in creating time and budget plans for rollout, operation, training, and backup processes, and we take on full responsibility for upholding your specifications.

### **BUILD – we make sure the results are a perfect fit for you**

You can only achieve a perfectly functioning whole if all of the individual solutions are carefully constructed and well suited to one another. Because of this, we don't just implement our concepts and designs – we also adapt your own, as well as the ones of external service providers, and combine them into a joint solution. Of course, we are also happy to consult you on projects that you manage yourself, and provide you with development resources for subcontracting.

### **RUN – we make sure that everything runs smoothly**

A solution can only truly fulfill its purpose if it actually functions as it's intended to. Bearing this in mind, we take over installation for the systems that we've developed and personally oversee the entire rollout process, down to every last one of your users. Moreover, we also take over 24\*7 maintenance and support for your systems during operation – we provide these services on-site at your location as well as remotely from our cost-effective near- and offshore centers in Romania and India.

## Migration & Upgrade Services

We have 20 years of experience in application, content, and data migration projects, and have drawn upon this expertise to develop special methods and our migration-center. This product and these methods help us reduce our own costs as well as our clients' costs. You can rest assured that your migration projects are in safe hands when you come to us with them – regardless of whether you are interested in an entire service package or only need support for specific areas of your project.

## Products And Solutions Exclusive To fme

Benefit from products that you can only get from us – this allows you to significantly reduce the costs of your OpenText Documentum environment.

- **migration-center** is the leading migration platform, and supports automated and extensive content migration without downtimes. migration-center is certified for OpenText and OpenText Documentum and reduces your costs by 60 percent and your project length by 80 percent, compared with the costs and time it would take to develop your own scripts and frameworks.
- **fme Custom Solution Framework (CSF)** helps you efficiently implement your personalized OpenText Documentum applications if you can't meet your requirements with standard clients.

»Every goal was met and the project was implemented on time and within the budgeted man-days, fully meeting the expected quality standards. This was due to the fine team's expertise.«

*Udo Runiello, Project Leader, E.ON IT GmbH*

## You Benefit From Our Values

Take advantage of our 20 years of experience in OpenText Documentum in virtually all areas of corporations and large companies from various different sectors.

### **We're focused**

We specialize in OpenText Documentum and draw upon this expertise to help you optimize the document workflow within your company as well as between your company and external partners, suppliers, and public authorities.

### **We're motivated**

Our consultants live and breathe e-collaboration, exchange ideas intensively, and use OpenText Documentum themselves to share experiences, tools, and skills.

### **We're high-performance**

Our 80+ highly experienced and educated consultants make sure that we can always provide you with all of the resources you need.

### **We are perfectly networked**

We have a silver services partner status with OpenText, which lets us guarantee that your solutions are always based on cutting-edge technology.

### **We're international**

Maintaining teams based in Germany, the U.S. and Romania allows us to also implement global projects and ensure operation and 24\*7 support for these projects in a particularly cost-efficient way.

### **We ensure quality**

We apply highly optimized process, tested methods and tools and thus create the prerequisites for quality and professionalism.

## Top-Notch Guarantors For An Excellent Cost-Benefit Ratio

Introducing and updating new IT systems requires a great deal of effort, particularly for large companies. However, these companies also benefit to a particularly great extent from our efficient, comprehensive solutions. Many of our major customers agree – we take on an average of 50 projects each year.

### **Industrial Manufacturing**

AUDI AG, BMW AG, EagleBurgmann Germany GmbH & Co. KG, ISE Automotive GmbH, Johnson Controls Recycling GmbH, Lenze AG, Lenzing AG, Seat Deutschland GmbH, SIG Information Technology GmbH, Volkswagen Aktiengesellschaft

### **Life Sciences**

3M HealthCare, Bayer AG, Bayer Healthcare AG, Biologische Heilmittel Heel GmbH, Boehringer Ingelheim Pharma GmbH & Co. KG, Canadian Blood Services, CSL Behring GmbH, Daiichi Sankyo Deutschland GmbH, Daiichi Sankyo Europe GmbH, Dr. R. Pfleger GmbH, Fresenius SE & Co. KGaA, Grünenthal GmbH, MAQUET GmbH, MedImmune Ltd., Medtronic Inc., Merck KGaA, Merck & Co., Inc., Ratiopharm GmbH, Roche Diagnostics GmbH, Sanofi-Aventis Deutschland GmbH

### **Further Industries**

Advanced Nuclear Fuels GmbH, Areva NP GmbH, Areva NP SAS, Astrium GmbH, BASF SE, BMW Financial Services, DEA Deutsche Erdoel AG, Deutsche Post DHL, EADS Space Transportation, E.ON IS GmbH, E.ON Kernkraft GmbH, E.ON Netz, E.ON Ruhrgas AG, Gen Re, JPMorgan Chase, Lanxess Deutschland GmbH, Open Grid Europe GmbH, Stadtwerke Bonn GmbH, Stadtwerke Düsseldorf AG, Urenco Deutschland GmbH, Volkswagen Financial Services AG



»The entire process is now considerably more transparent and more efficient and we were able to implement concrete savings with respect to time and costs.«

*Monika Gartner, Team Leader of Processes and Projects in the Supply Chain Section, Biologische Heilmittel Heel GmbH*

## Proven Solution Expertise

We provide proven, recognized solutions for the most important challenges that international corporations face:

- Content migration (migration-center)
- Company-wide document management
- Replacing old systems with OpenText InfoArchive
- OpenText Documentum for Life Sciences
- Document imaging and processing
- E-collaboration
- E-mail archiving for Exchange and Lotus Notes
- 24\*7 Service Level Agreement



*Matthias Rebettge, fme AG*

We are happy to provide personalized information and reference material on the individual solutions – please contact:

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or

Frank D'Entrone | T +1 475 3292398 | [f.dentrone@fme-us.com](mailto:f.dentrone@fme-us.com)

## Your Partner For Digital Transformation

Digitization enables new ways of dealing with existing businesses and creates totally new business models. We help you with our comprehensive expertise to master the digital and cultural shift within your company, in order to make sure that you remain competitive and ready to tap into future markets. Become one of the first companies to undergo a digital transformation and benefit from digitization to its full extent!

Our introductory Digital Transformation workshop teaches you how you can use existing and new technologies to optimize or challenge your business models, thereby taking you further on the path towards digital transformation.

Our communication services help you:

- Plan and analyze changes in your company
- Develop more efficient communication strategies
- Motivate your employees in the long term
- Implement changes at all phases methodically and precisely

**For more information on this important, forward-thinking topic, go to**

**[www.en.fme.de/lan/digital-transformation](http://www.en.fme.de/lan/digital-transformation)**

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