

We're Good Listeners Above All

Digital solutions for even more efficient document management



Your partner for
digital
transformation

Our ECM Solutions Help You Save Time, Costs, And Effort

Does your company still rely on paper-based communications? Why not make the shift already? Our digital solutions speed up your processes, spare you the trouble of establishing internal and external transport routes, help you consolidate document statuses, and prevent media disruptions. Benefit from communication and processes that are far more efficient on the whole.



»The software solution that fme advised us to implement and helped us introduce allowed us to reduce our invoice processing time by several days and significantly increase transparency.«

Berndt Metzler, Creditor/Debtor division, Volkswagen Group

Enterprise Content Management (ECM) Exceeds Expectations For 90 Percent Of Users

Our ECM solutions boast enormous potential for success – they streamline your processes, improve the quality of your document structures, and save you money. A study conducted by BITKOM revealed that 90 percent of users found their ECM projects to be even more successful than they had expected.

Our Good Advice Helps Your Business Succeed

Our consulting model is divided into four phases. We lay the foundations for the entirety of your new vision during the Assessment phase. Next, during the Vision & Strategy phase, we explain which strategic goals you should pursue, how ECM can help you reach those goals, and which ECM strategy is best suited to your company. We help you find out which architecture and product are the best fit for you and determine which solution scenarios we will implement during the Planning & Design phase. Finally, during the Implementation & Rollout phase, we implement the solutions we have selected and introduce them in your company.

Of course, throughout each phase of the process, we tailor our corresponding consulting package to your individual requirements. Regardless of whether you choose a condensed workshop or a detailed analysis, we take a structured, transparent approach to each of our packages.

What Benefits Does Professional ECM Provide?

Enterprise Content Management has tremendous potential – you can take advantage of this to its full extent, but you don't have to. We work with you to precisely identify the areas that promise to provide added value and competitive advantages for your company.

- **Reduced processing times**

We work together with you to design an ECM solution that reflects your approach to work and makes all important information available in a shorter period of time.

- **Lower transaction costs**

We tap your potential for optimization and show you where you can save and which costs you need to take into account.

- **Better processing quality**

We provide optimized workflows that ensure transparent processes, eliminate routine tasks, and identically process similar processes.

- **Guaranteed to uphold compliance standards**

We are very familiar with the relevant laws and guidelines and help you find a solution that complies with them – and which is proven to remain compliant in the future.

- **Numerous best practice solutions**

We want to create results that exceed your expectations. To do so, we rely on methods such as recognized best practice solutions and well-proven procedures.



You Benefit From Our Values

Take advantage of our 15+ years of experience in ECM projects in virtually all industries and areas.

We're focused

We specialize in ECM projects and focus on document management, file management, input management, archiving, and collaboration.

We're motivated

Our consultants live and breathe e-collaboration, exchange ideas intensively, and use ECM themselves to share experiences, tools, and skills.

We're efficient

We've developed a procedural method for introducing ECM that provides support for the entire process, from the first strategy workshop right through to the rollout. All of our consultants use proven tools and possess a great deal of project expertise.

We're experts in various fields

Our cross-industry expertise ranges from submission management in the pharmaceutical industry, to contract management for utilities and contract file in plant engineering, through to technical specification and documentation in the automotive sector.

We ensure quality

We have a quality partner ensure the quality of each project during the implementation phase.

Top-Notch Guarantors For An Excellent Cost-Benefit Ratio

We acknowledge that it can take a lot of effort to introduce an ECM solution – but we promise that this effort is worthwhile. Our customers agree: from Audi, to Deutsche Telekom and RWE, through to 3M Health Care, we take on an average of 50 projects each year.

Industrial Manufacturing

AUDI AG, BMW AG, EagleBurgmann Germany GmbH & Co. KG, ISE Automotive GmbH, Johnson Controls Recycling GmbH, KE-Burgmann A/S, Lenze AG, Lenzing Technik GmbH, novero GmbH, Robert Bosch GmbH, Roto Frank AG, Seat Deutschland GmbH, SIG Information Technology GmbH, Thyssen Krupp Presta SteerTec, Volkswagen AG

Life Sciences

3M HealthCare, Bayer AG, Bayer Healthcare AG, Biologische Heilmittel Heel GmbH, Boehringer Ingelheim Pharma GmbH & Co. KG, Canadian Blood Services, CSL Behring GmbH, Daiichi Sankyo Deutschland GmbH, Daiichi Sankyo Europe GmbH, Dr. R. Pflieger GmbH, Fresenius SE & Co. KGaA, Grünenthal GmbH, MAQUET GmbH, MedImmune Ltd., Medtronic Inc., Merck KGaA, Merck & Co., Inc., Ratiopharm GmbH, Roche Diagnostics GmbH, Sanofi-Aventis Deutschland GmbH

Further Industries

Advanced Nuclear Fuels GmbH, Astrium GmbH, BMW Financial Services, buw GmbH, Deutsche Lufthansa AG, Deutsche Post DHL, Deutsche Telekom AG, EADS Space Transportation, E.ON IS GmbH, E.ON Kernkraft GmbH, E.ON Netz, E.ON Ruhrgas AG, JP-Morgan Chase, JT (Japan Tobacco) International SA, Open Grid Europe GmbH, PricewaterhouseCoopers WPG AG, RWE Deutsche Erdoel, Urenco Deutschland GmbH, Volkswagen Financial Services AG

»Our success in using fme's Change Management showed us that having the right communication from the start has a massive influence on project results.«

Guido Koenig, go!DMS Project Manager at Volkswagen

Proven Solution Expertise

We provide proven, recognized solutions for the following challenges:

- Digital transformation
- Digital sales and marketing processes
- Human change management
- Social business collaboration
- Digital company archive
- Contract file processing
- Digital personnel files
- Digital invoice processing
- Submission management and verified documents for the life sciences industry



Henning Siefert, fme AG

We are happy to provide personalized information and reference material on the individual solutions – please contact:

Henning Siefert | T +49 531 238540 | h.siefert@fme.de

Your Partner For Digital Transformation

Digitization enables new ways of dealing with existing businesses and creates totally new business models. We help you with our comprehensive expertise to master the digital and cultural shift within your company, in order to make sure that you remain competitive and ready to tap into future markets. Become one of the first companies to undergo a digital transformation and benefit from digitization to its full extent!

Our introductory Digital Transformation workshop teaches you how you can use existing and new technologies to optimize or challenge your business models, thereby taking you further on the path towards digital transformation.

Our communication services help you:

- Plan and analyze changes in your company
- Develop more efficient communication strategies
- Motivate your employees in the long term
- Implement changes at all phases methodically and precisely

For more information on this important, forward-thinking topic, go to

www.fme.de/digitale_transformation

fme group | Germany · Romania · USA

T +49 531 238540 | info@fme.de | www.fme.de

T +40 264 443533 | info@fme.ro | www.fme.ro

T +1 203 6174250 | info@fme-us.com | www.fme-us.com